

FEEDBACK

A Publication of the Milwaukee Chapter of APICS
Serving Milwaukee, Waukesha, and Washington Counties
Volume 51, Issue 7. March 2009.



INSIDE THIS MONTHS ISSUE OF FEEDBACK	PAGE
March PDM “Tough Times Take Exceptional Leadership”	2
Wacker Neuson Tour / February PDM Summary	3
From the President 	4
Roundtable Discussion Group Job Board	5
Certified Supply Chain Professional (CSCP)	6
Certified in Production and Inventory Management 	7
Fundamentals Training Course	8
Course Schedule 	9
Certification Maintenance	10
Board of Directors Contact Information 	11



MARCH PDM

Tough Times Take Exceptional Leadership...Are YOU Ready?

Date: March 19, 2009
Location: Bluemound Gardens
11703 West Bluemound Road
Milwaukee, WI 53226
Registration: 5:30-6:00
Dinner: 6:00-7:00
Announcements: 7:00-7:15
Presentation: 7:15-8:15

This month we welcome back Brigadier General Kerry Denson to speak on the importance of leadership in today's environment. As the economy is in a downward slump and layoffs and business closures are in the local and national news everyday, leadership becomes critical for survival. Join us for an energizing presentation that is appropriate for all levels of leadership.

During his forty year career he observed what motivated people and at an early age began gathering "Leadership Tools" for his own "Leadership Toolbox". He realized that all people respond favorably to good quality leadership and soon understood that Leadership is a universal human trait and that all race, color and creeds respond favorably to it.

General Denson's presentation is sharing the tools he has gathered throughout his career. These tools can be implemented by the organization without costing an additional nickel. His goal is to assist organizations in implementing and maintaining an efficient, motivated organizational culture that results in increased morale, increased loyalty and dedication, reduced turnover, less absenteeism, and a better bottom line.

BRIGADIER GENERAL KERRY DENSON served the nation with more than forty years of service.

General Denson began his career when he was drafted in December, 1965. He volunteered for pilot training, graduated March 14, 1967 and reported to his unit in Viet Nam within two weeks. General Denson's assignments included two combat tours in Viet Nam as a pilot. Between tours he served as a flight instructor at Hunter Army Airfield, Savannah, Georgia.

After active duty he returned to Wisconsin and immediately joined the Wisconsin Army National Guard. He served in a variety of Command & Staff assignments including commander of the 147th Attack Helicopter Battalion, Director of Aviation for the Wisconsin Army National Guard and culminated the last nine years of his career as the commander of the Wisconsin Army National Guard and its 7700 Soldiers. As the commander he was responsible for the largest mobilization of the Wisconsin Army National Guard for combat since WWII.

General Denson has flown over 10,000 hours — 1,277 of them in combat. He is rated to fly both helicopters and airplanes. His many military awards include the Distinguished Service Medal, Silver Star, the Distinguished Flying Cross, the Bronze Star Medal, the Purple Heart, and 35 Air Medals.

General Denson is a graduate of the Army's Command and General Staff College, the Air Force's Air War College, and numerous military training courses. He holds a degree in Business Administration.



**WACKER
NEUSON**

The February PDM was held at Wacker Neuson in Menomonee Falls. Wacker Neuson, based in Munich, Germany, was created through the 2007 merger of Wacker Construction Equipment AG and Neuson Kramer Baumaschinen AG. Wacker, a worldwide company operating in Germany, Austria, USA and the Philippines, got its start with a German blacksmith 160 years ago. Now this ISO 9001:2000 company produces items under the CE, CSA and UL labels. Wacker Neuson is a major global manufacturer of high-quality light and compact equipment with a unique range of more than 300 product groups. The product portfolio covers applications in construction, gardening, landscaping and agriculture, as well as among municipal bodies and companies in the industrial and recycling sectors. The APICS membership had a great turnout for the plant tour. The following captured some of the observations on the tour.

Focus factories within the approximately 500,000 square foot Menomonee Falls facility finds inventory stored within the work cells. Resupply happens frequently throughout the week. Returnable containers are prevalent with the elimination of corrugate for all domestic sourced materials. The plant is well organized, well lit and very clean. Everything is in its place and there is a place for everything. A variety of kanban are used to include VMI, totes/cards, and EDI to their vendors.

The highly automated facility has a very skilled workforce that embraces quality at the source. In the cells the team members utilize flexible gauging. Eight digital gauges have replaced what used to be 50 of the required gages. A handful of quality department inspectors work to oversee the quality that is documented by the supplier base. Lead time from the suppliers finds 71% providing materials in 5 days or less.

The use of lasers and robotic welders help feed the in-house powder coat paint line. Barcode scanners are used when material is moved from the work-cell. This is the point that the materials are back flushed through the BOM. Finished goods are taken to their Germantown location which holds less than one week's worth of demand.

Wacker Neuson's approach has been the use of a hybrid toolbox pulling the best of ideas from theories like Lean, Six Sigma, ISO and others. The results of this approach were very apparent as we moved through the highly impressive facility. The tour given by Dan Lorenz – Focus Factory Manager and Bob Kachelek – Manager of Quality Assurance and Manufacturing Services was upbeat and filled with great information that many in attendance will take with them on their lean journeys into the future. Thank you to the Wacker Neuson team for their hospitality.

From the President:

Here we are, it's finally March! Hopefully we won't have any more snow and I think I can finally tell that the days are getting longer. Spring is on it way, time for new life and fresh beginnings. How appropriate a time of year for our annual elections! The elections will take place at our March PDM on the 19th, however you will be receiving information about potential candidates before that date. If you have thought about volunteering some of your time and are interested in serving on the Board of Directors, you still have time to get your name on the ballot and write-in candidates are certainly welcome. Just contact our Secretary, Bill Fitzpatrick via the email address on our website. Please be sure to attend the March PDM to make your voice heard!

This spring we are also rolling out our bi-annual Member Needs Survey. This is an important piece of what we do as a Board of Directors and as a chapter to ensure that we are meeting your needs as a member of this group. Through this survey, we collect critical information to help us understand your needs and wants as a member and to help us to be an even better chapter. Again, we ask that you take a few minutes to complete the survey and provide us with your feedback. Also, if you complete the survey, your name will be entered in a drawing for an iPod, so don't miss out!

I hope to see you at the March 19th PDM!

Best regards,

Joanna

APICS Milwaukee Job Board

Check out these or other career opportunities at:

www.apicsmilw.org/jobboard

Jockey International

mid-sized, multi-plant company

Pentair Water Treatment Controls

Pentair Water Treatment Controls

Manager - Forecasting/Planning

Inventory Control Specialist

Project Engineer

Project Manager

Kenosha, WI

Franklin, WI

Brookfield, WI

Brookfield, WI

APICS Milwaukee Roundtable Discussion Group

Topic for March:

Wednesday March 11; 7:30—9:00 a.m.

At Maxwell's inside Midway Lodge, I-94 and Moreland Road in Brookfield

The APICS Milwaukee Roundtable Discussion Group enables you to:

- Align yourself with others in the Production and Inventory Control Field
- Brainstorm possible solutions to current issues
- Collaborate with others to develop best practices
- Discuss current trends
- Educate and learn from you peers

The Roundtable Discussion Group meets at Maxwell's inside the Midway Lodge at Moreland Road and I-94 in Brookfield on the 2nd Wednesday of each month from 7:30—9:00 a.m. The Roundtable provides members the opportunity to discuss current topics, informally, while enjoying breakfast.

Please check the APICS Milwaukee website, www.apicsmilw.org for more details.

If you have questions or plan on attending the discussion, please notify:

Janice DeCaluwe or Fred Kindelberger at one of these email addresses:

Janice.DeCaluwe@zero-zone.com or fkindelberger@orion-corp.com

Be A Company Coordinator

If you work in a larger organization where some of your co-workers would benefit from the APICS body of knowledge, become a coordinator for your company. It's easy and requires very little time. As a company coordinator, all you need to do is promote APICS events at your company. You could do this by posting notices on a bulletin board, or forwarding emails to those who may not yet be APICS members but would benefit from some of the APICS educational opportunities.

If you have questions, or would like to become a company coordinator, please email us at:

marketing@apicsmilw.org.

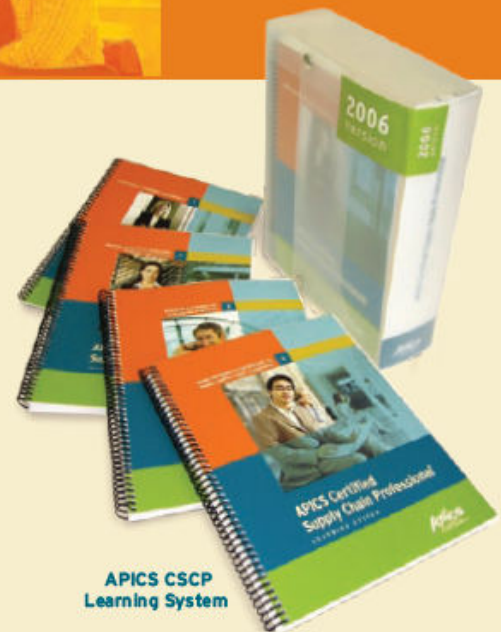


APICS Certified Supply Chain Professional™

APICS brings you the first comprehensive educational program designed for operations and supply chain management professionals, the APICS Certified Supply Chain Professional (CSCP).

This program provides in-depth knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology, and physical logistics.

Find out if the APICS CSCP program is right for you. Visit www.apics.org/CSCP to learn more and try a FREE demo of the CSCP Learning System, a comprehensive exam preparation course.



Here is what a customer said about the CSCP classes:

As a successful candidate for the CSCP certification, I would highly recommend attending the classes sponsored by the Milwaukee Chapter of APICS. Every week the self-study material provided by the national APICS association was reviewed, along with concrete examples provided by the instructors to illustrate the application of that material. The classes provided a means to review the material on a timely basis, and provided an opportunity to share industry experience among class members. The classes constantly stressed the value of partnerships between suppliers, manufacturers, and customers, along with the necessity to make decisions based on value to the entire supply chain. Without the classes, it would have been difficult to understand the issues driving the modern day globalized supply chain applicable to all industries and services.

Mary Schneider, CSCP
Test Analyst
Catalyst International

WCTC
Waukesha County Technical College
All classes are held Wednesday evenings at WCTC
Call 1-262-695-6576 or emailcctmatrix@wctc.edu to Register
Classes Begin March 4, 2009

Certified in Production and Inventory Management

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Benefits of CPIM

A CPIM education can help you to

- Increase your functional knowledge of production and inventory management
- Improve efficiency across the processes of your organization's supply chain
- Streamline operations through accurate forecasting
- Predict outcomes more accurately
- Maximize customer satisfaction by delivering products and services Just-in-Time
- Increase profitability by optimizing your organization's inventory investment
- Enhance your credibility among peers, employers, and customers.

Who should earn the CPIM designation?

A CPIM education is essential for professionals involved in

- Production and inventory management
- Operations
- Supply chain management
- Procurement
- Materials management
- Purchasing



CPIM Modules

Candidates must pass all exams for the following modules

Basics of Supply Chain Management

Master Planning of Resources

Detailed Scheduling and Planning

Execution and Control of Operations

Strategic Management of Resources

CPIM Exam Preparation

Prepare for your next CPIM exam through APICS Chapter Review Courses, APICS Certification Review Workshops, online APICS CPIM review courses, APICS CPIM primary references, or APICS CPIM self-study.

All CPIM classes are held Saturdays at WCTC—Waukesha County Technical College

Call 1-262-695-6576 or emailcctmatrix@wctc.edu to Register

Fundamentals Training Course

Classes Begin March 4, 2009

Does manufacturing terminology have you confused? Do you have employees new to manufacturing?
APICS Fundamentals of Production & Inventory Control

The APICS Fundamentals of Production and Inventory Control is an exciting classroom based, instructor-led educational opportunity for people new to materials and management operations — or people working in positions that interact with this field.

Participants gain practical, essential skills that help them become more effective and productive in their jobs. The course is a series of (10) modules which teach basic concepts, techniques, and terminology. This highly successful course is facilitated by APICS certified instructors who all have real world experience in materials and operations management.

For people aspiring to APICS certification, Fundamentals establishes a solid entry-level base of knowledge upon which to build.

The (10) modules of Fundamentals are:

Overview and Forecasting

Subject Areas:

- Introduction to Production and Inventory Control
- Introduction to Forecasting
- Forecasting Applications

Bill of Material Structuring

Subject Areas:

- Bill of Material Terminology and Techniques
- Considerations in Structuring Bill of Material
- Manufacturing vs. Engineering Bills of Material
- Special Structuring Techniques

Inventory Control/Stores Control

Subject Areas:

- Inventory Management Overview
- Inventory Accuracy
- Inventory Control Technique
- Organization Consideration for Effective SFC

Master Scheduling

Subject Areas:

- What is a Master Schedule?
- What should be Master Scheduled?
- Who should do the Master Scheduling?
- How does a Master Schedule get updated?

Material Requirements Planning

Subject Areas:

- MRP Principles and Concepts
- System Design and Specifications

Capacity Planning

Subject Areas:

- Load Leveling
- Principles & Concepts of Capacity Planning Technique and how it works

Production Activity Control

Subject Areas

- What is Production Activity Control?
- Prerequisites and relationship to other systems
- Five major functions of operating schedules
- Implementation, considerations and benefits

Just-In-Time

Subject Areas

- General concepts
- Integration and application

Purchasing

Subject Areas

- Vendor negotiations
- Vendor lead times
- Vendor capacity planning

Managing the Total System

Subject Areas

- Overview: Materials Management Function
- Performance measurements
- Aggregate planning



To Register
Call: 262.695.6576
or Email:
cctmatrix@wctc.edu

Basics of Supply Chain Management
January 3, 10, 2009
8:00 a.m. – 4:30 p.m.

Strategic Management of Resources
January 17, 24, 2009
8:00 a.m. – 4:30 p.m.

Master Planning of Resources
January 31, February 7, 2009
8:00 a.m. – 4:30 p.m.

Execution and Control of Operations
March 28, April 4, 2009
8:00 a.m. – 4:30 p.m.

Detailed Scheduling and Planning
February 28, March 7, 2009
8:00 a.m. – 4:30 p.m.

Strategic Management of Resources
May 2, 9, 2008
8:00 a.m. – 4:30 p.m.

Fundamentals of Production & Inventory Control
March 4, 11, 18, 25, 2009
April 1, 2009
8:00 a.m. – 4:30 p.m.

Certified Supply Chain Professional
Feb 25; March 4, 11, 18, 25, 2009
April 1, 8, 15, 22, 29, 2009; May 6, 13, 20, 2009
6:00 – 9:00 p.m.

Certification Maintenance

The APICS Certification Maintenance Program is available to keep APICS CPIM, APICS CFPIM, and APICS CSCP designees at the top of their game. The program incorporates a variety of professional development opportunities for APICS certification designees to stay current and continue reaping the benefits of the APICS community.

Maintaining your APICS certification through professional development points

The APICS Certification Maintenance Program uses professional development points as a simple way for you to keep track of your APICS certification maintenance activities. Once you earn your APICS certification, most operations management-related activities will help you earn points toward maintaining that certification.

APICS CPIM and APICS CSCP designees must earn a total of 75 professional development points within five years of receiving their designation. APICS CFPIM designees must earn a total of 100 professional development points in the same span of time.

Activities that help you earn APICS Certification Maintenance Points

- **APICS Membership (6 points per year)**
- **APICS Conference & Exposition (24 points for full conference registration and attendance)**
- **APICS Webinars (1 point per instructional hour)**
- **APICS CPIM and CIRM Exams (10 points earned for each exam passed)**
- **APICS CSCP Exam (20 points earned for passing the exam)**
- **Other operations management-related activities (1 point per instructional hour)**

APICS Certification Maintenance Program Bulletins While the program is simple, it is essential for you to have all of the details at your fingertips to ensure you are able to maintain your APICS certification with ease. Below are the APICS CPIM/APICS CFPIM and APICS CSCP maintenance bulletins. Please take a moment to download the appropriate bulletin for you.

- **APICS CSCP Certification Maintenance Bulletin**
- **APICS CPIM/APICS CFPIM Certification Maintenance Bulletin**

Other helpful downloads—You will have to submit the Certification Maintenance Application and the Professional Development Journal, which are also included in your APICS certification maintenance bulletin, and processing fee within five years of receiving your APICS certification.

Questions?

View the [Frequently Asked Questions page](#) on the APICS website for more detailed information about certification maintenance or send an e-mail to certmain@apics.org.

APICS Milwaukee Board of Directors 2008-2009

OFFICERS

President

Joanna Weyer
president.elect@apicsmilw.org

President Elect

Greg Whalen, CPIM
president.elect@apicsmilw.org

Treasurer, Past President

Bridget Lazlo, CPIM, CSCP
treasurer@apicsmilw.org

Secretary

Bill Fitzpatrick, CPIM
secretary@apicsmilw.org

DIRECTORS

Director of Programs

Bridget Lazlo, CPIM, CSCP
programs@apicsmilw.org

Director of Membership & Customer Relations

Membership@apicsmilw.org

Co-Director of Education and Certification

Alaine Ingram, CPIM
education1@apicsmilw.org

Co-Director of Education and Certification

Virginia Rosales
education2@apicsmilw.org

Director of Student Relations

Justin Fluegel
student.relations@apicsmilw.org

Director of Marketing

Kurt Horner, CPIM
marketing@apicsmilw.org

Director of Website

Bruce Landay, CPIM, CIRM, CSCP
website@apicsmilw.org

Director of Public Relations

Hanan Shadid
Public.relations@apicsmilw.org

Director of Newsletter

Patrick Bergmann, CPIM, CSCP
newsletter@apicsmilw.org

Director of Job Bank

Diane Miderski
job.bank@apicsmilw.org

Region Representative

Diane Miderski
Region.rep@apicsmilw.org

STUDENT ADVISORS

UW-Whitewater

Sameer Prasad
prasads@uww.edu

Carroll College

Richard Penlesky, CFPIM
rpenlesk@cc.edu

UW - Eau Claire

Theresa Wells, CPIM
wellsta@uwec.edu

APICS Milwaukee Chapter Mission Statement

“APICS is the global leader and premier provider of information and services in production and inventory management and related areas.

The mission of the Milwaukee Chapter is to enable members, enterprises, and individuals in Southeastern Wisconsin to add value to their business performance.”

WEBSITES

Chapter Website: www.apicsmilw.org
District Website: www.apicsgreatlakes.org
National Website: www.apics.org

MAIL

APICS Milwaukee, Chapter 18
PO Box 26001
Wauwatosa, WI 53226-0001