

FEEDBACK

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Serving Milwaukee, Waukesha, and Washington Counties
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Global Business: Opportunities and Challenges

Embarking on the Journey

Thursday, May 21, 2009 at Miller Park

Embarking on the Journey:

Join us as we travel the world in search of new business and a competitive advantage. The world is getting smaller and it is easier to do business. Thomas Friedman pointed out in his international best selling book, "The World is Flat", that we are more connected to the rest of the world due to the lowering of trade and political barriers and the exponential technical advances have made it possible to do business instantaneously with billions of other people across the planet.

We will be exploring such areas as how can your business go global? How will your plans develop? Where does your inventory and production come into play? How do language difference effect your business? How do you move things from here to there?

This will be an evening to hear first hand what others have experienced and learned from their travels around the world and how they have leveraged the global marketplace and shop floor to their advantage.

There will be an executive panel discussion where you ask the questions. Each of our presenters will share their knowledge, insight and stories. Be sure to bring your questions and take this opportunity to discover ways to expand your business.

The Presenters

APICS has assembled some of the most seasoned global experts in our area. Each brings a different perspective to the topic at hand.

Gary Les, Founder and Managing Director of Global Business Strategies, LLC. Gary is a graduate of Northwestern University and a licensed attorney with over 20 years of international experience in over 35 countries.

John Warczak, Vice President - Materials & CIO of H.B. Performance Systems, Inc. John has 30+ years of experience in Manufacturing, IT, Materials and Quality, and oversees the operations in Taiwan and China.

Jane Hammarstrom, Americas Planning Manager for Brady Corporation. Jane has been with Brady for 20 years and has held various positions in production and inventory control. Brady has facilities in 22 countries.

Steven Iverson, President of Iverson Language Associates Started in 1986. Steve currently manages translation, technical writing, multi-media production and desktop publishing projects for global companies.

Pradeep Nedungadi, Partner in Visthar, LLC. Pradeep has 17 years of experience working with medium and large multinational companies on many aspect of their business strategy.

Sandi Siegel, Executive Vice President of M.E. Dey. Sandi has spent many years in the import/export business for companies of all sizes.

Global Business: Opportunities and Challenges Embarking on the Journey

The Program

This is also our top management night. We invite you to bring your boss to the event to learn what the APICS Milwaukee Chapter has to offer. Our offerings of fundamental training, certification training, on-site training, and professional development are sure to impress. Inquire about special pricing for your boss.

Agenda

4:00 Registration

4:30 Chapter Announcements and Awards

4:45 *Opportunities in the Global Marketplace* - Gary Les

5:00 *Why Asia?* - John Warczak. The challenges and opportunities John faced while setting up operations in Taiwan and China.

5:15 *Why India?* - Pradeep Nedungadi

5:30 Dinner

6:00 *Inventory & Scheduling* - Jane Hammarstrom. What to consider when moving production to a low cost country.

6:15 *Lost in Translation* - Steve Iverson will guide us through the challenges of managing document translation.

6:30 *Import/Export Logistics* - Sandi Siegel

6:45 Break

7:00 Panel Discussion

8:00 Networking with Panelists

Registration and Cost:

Member: \$25.00 on-line

Non-Member: \$35.00

Students: \$10.00 on-line

Visit our website at www.apicsmilw.org or email programs@apicsmilw.org to register for this exciting program.

Seating is limited so sign up today. Registration will be closed 5/18/2009.

Miller Park

One Miller Park Way

Milwaukee, WI

Park by TGIFridays

From the President:

As the school year begins to wind down and summer is approaching, my term as President of the Milwaukee APICS Chapter is also coming to an end. I can say that for me personally, the past nearly year and a half has been a time of tremendous personal and professional growth through my involvement with APICS. I have had countless opportunities to meet and network with other professionals, listen to first-rate speakers on various Operations and Supply Chain related topics and learn the nuances of working with others as a team to accomplish chapter goals, among so many other things. These experiences have helped me to become more inquisitive, more professional, more communicative, more well-rounded, more marketable and I believe overall a better person. Therefore, for the opportunity to serve as President of this chapter has been a great honor.

Although I may have been the one writing these messages each month, I certainly am not the reason for the continued success of this chapter. The success of the chapter is first and foremost from the hard work and dedication of the entire Board of Directors. There are also several other individuals that, although they do not sit on the Board, help to create a vibrant chapter through their volunteer efforts. And last but certainly not least are all of you-the members. We all here because of our collective interest in Operations and Supply Chain Management and being a member of this group says you are concerned about not only the well-being of the profession, but also the stature of the profession. I hope that you and I, through involvement with APICS, are able to elevate the status of Operations and Supply Chain Management professionals around the world.

With all of that being said, I pass the torch to Greg Whalen, an APICS veteran and one much more seasoned in the industry than I. As Greg begins his second term as President of the Chapter, I look to see how his veteran leadership will help us to grow into the future.

Please join me, Greg and the rest of the Board for the final PDM of the program year on May 21st at Miller Park. This is our biggest and most unique event of the program year-an International Business Seminar, you won't be disappointed! As always, I hope to see you there, and don't forget to bring your boss-its Top Management Night!

Thank you again for the tremendous opportunities.

Best Regards,



Joanna

THE LEAN JOURNEY RECAP

Our April joint PDM with SME had a great turn out. Close to 85 professionals listened with great interest to an informative presentation on the Rapid Continuous Improvement Team approach used at Snap-On. Jeff Albee, the Milwaukee Plant Manager, spoke of how anyone can buy equipment; it is the people that are the competitive edge. As the local 200 teamsters began to embrace the changes that continuous improvement had to offer the results could not be ignored. Materials began to sail through the plant. Once heat treat WIP represented almost 5 days of materials. Through RCI, the teams implemented a water spider approach which they called a route runner. This allowed the cells to feed the heat treat area with product every 1.5 hours and the result was no WIP at heat treat.



The RCI efforts allowed the plant to absorb the work from a 3 plant consolidation. The efforts begin with value stream mapping every December. This is the basis for planning 80% of the RCI activities for the upcoming year. 20% of RCI is for the unplanned items that need attention now. The additional improvements have allowed the teams to bring back work that had been sent to offshore sources. Not all kaizen's meet with complete success. Jeff stated that, "If you don't make mistakes then you are not challenging yourself." Snap-On metrics are important to show the results of the efforts of the teams.

Lean is a journey that rewards those willing to embrace continuous improvement. Snap-On's efforts are an inspiration to all lean pragmatists. APICS and SME are grateful for the time that Jeff spent with us Thursday night. The RCI nuggets that we took with us are sure to help our own lean enterprise teams' improvement journeys.



April PDM Survey Results

4.2	Networking
4.1	Overall Quality
4.2	Presentation Format/Materials
3.8	Tie to job needs
4.1	Rate Speaker Overall
4.0	Speaker presentation skills
4.5	Speaker command of topic
4.2	Location
4.2	Dinner
4.3	Service
4.2	Facility
3.9	Room Set Up



Congratulations!

Company of the Year

Wacker Neuson Corporation

Member of the Year

Fred J. Kindelberger

APICS—Milwaukee recognizes Fred J. Kindelberger and Wacker Neuson Corporation for going above and beyond in their contributions and support during the 2008-2009 program year. Thank you!

Congratulations to Joanna, Milwaukee APICS Chapter President, and here new husband Kurt. Mr. and Mrs. Vanderhoef were united in marriage on April 25, 2009.



APICS Milwaukee Job Board

Check out these or other career opportunities at:

www.apicsmilw.org/jobboard

Commodity Manager

Brown Deer, WI

APICS Milwaukee Roundtable Discussion Group

Wednesday May 13, 2009; 7:30—9:00 a.m.

At Maxwell's inside Midway Lodge, I-94 and Moreland Road in Brookfield

Topic: How Quality Procedures and Controls Effect Your Inventory Costs

The APICS Milwaukee Roundtable Discussion Group enables you to:

- Align yourself with others in the Production and Inventory Control Field
- Brainstorm possible solutions to current issues
- Collaborate with others to develop best practices
- Discuss current trends
- Educate and learn from you peers

The Roundtable Discussion Group meets at Maxwell's inside the Midway Lodge at Moreland Road and I-94 in Brookfield on the 2nd Wednesday of each month from 7:30—9:00 a.m. The Roundtable provides members the opportunity to discuss current topics, informally, while enjoying breakfast.

Please check the APICS Milwaukee website, www.apicsmilw.org for more details.

If you have questions or plan on attending the discussion, please notify:
Janice DeCaluwe or Fred Kindelberger at one of these email addresses:

Janice.DeCaluwe@zero-zone.com or **fkindelberger@orion-corp.com**

Be A Company Coordinator

If you work in a larger organization where some of your co-workers would benefit from the APICS body of knowledge, become a coordinator for your company. It's easy and requires very little time. As a company coordinator, all you need to do is promote APICS events at your company. You could do this by posting notices on a bulletin board, or forwarding emails to those who may not yet be APICS members but would benefit from some of the APICS educational opportunities.

If you have questions, or would like to become a company coordinator, please email us at:
marketing@apicsmilw.org.



APICS Certified Supply Chain Professional™

APICS brings you the first comprehensive educational program designed for operations and supply chain management professionals, the APICS Certified Supply Chain Professional (CSCP).

This program provides in-depth knowledge and understanding in the areas of supplier and customer relations, international trade, the use of information technology, and physical logistics.

Find out if the APICS CSCP program is right for you. Visit www.apics.org/CSCP to learn more and try a FREE demo of the CSCP Learning System, a comprehensive exam preparation course.



Here is what a customer said about the CSCP classes:

As a successful candidate for the CSCP certification, I would highly recommend attending the classes sponsored by the Milwaukee Chapter of APICS. Every week the self-study material provided by the national APICS association was reviewed, along with concrete examples provided by the instructors to illustrate the application of that material. The classes provided a means to review the material on a timely basis, and provided an opportunity to share industry experience among class members. The classes constantly stressed the value of partnerships between suppliers, manufacturers, and customers, along with the necessity to make decisions based on value to the entire supply chain. Without the classes, it would have been difficult to understand the issues driving the modern day globalized supply chain applicable to all industries and services.

Mary Schneider, CSCP
Test Analyst
Catalyst International

WCTC
Waukesha County Technical College
All classes are held Wednesday evenings at WCTC
Call 1-262-695-6576 or emailcctmatrix@wctc.edu to Register
Classes Began March 4, 2009 The next class will begin in fall.

Certified in Production and Inventory Management

Since 1973, the CPIM program has educated more than 75,000 manufacturing professionals on essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, material requirements planning, capacity requirements planning, sales and operations planning, master scheduling, performance measurements, supplier relationships, quality control, and continuous improvement.

Benefits of CPIM

A CPIM education can help you to

- Increase your functional knowledge of production and inventory management
- Improve efficiency across the processes of your organization's supply chain
- Streamline operations through accurate forecasting
- Predict outcomes more accurately
- Maximize customer satisfaction by delivering products and services Just-in-Time
- Increase profitability by optimizing your organization's inventory investment
- Enhance your credibility among peers, employers, and customers.

Who should earn the CPIM designation?

A CPIM education is essential for professionals involved in

- Production and inventory management
- Operations
- Supply chain management
- Procurement
- Materials management
- Purchasing



CPIM Modules

Candidates must pass all exams for the following modules

Basics of Supply Chain Management

Master Planning of Resources

Detailed Scheduling and Planning

Execution and Control of Operations

Strategic Management of Resources

CPIM Exam Preparation

Prepare for your next CPIM exam through APICS Chapter Review Courses, APICS Certification Review Workshops, online APICS CPIM review courses, APICS CPIM primary references, or APICS CPIM self-study.

All CPIM classes are held Saturdays at WCTC—Waukesha County Technical College

Call 1-262-695-6576 or emailcctmatrix@wctc.edu to Register

Fundamentals Training Course

Classes Began March 4, 2009. The next course will begin in fall.

Does manufacturing terminology have you confused? Do you have employees new to manufacturing?
APICS Fundamentals of Production & Inventory Control

The APICS Fundamentals of Production and Inventory Control is an exciting classroom based, instructor-led educational opportunity for people new to materials and management operations — or people working in positions that interact with this field.

Participants gain practical, essential skills that help them become more effective and productive in their jobs. The course is a series of (10) modules which teach basic concepts, techniques, and terminology. This highly successful course is facilitated by APICS certified instructors who all have real world experience in materials and operations management.

For people aspiring to APICS certification, Fundamentals establishes a solid entry-level base of knowledge upon which to build.

The (10) modules of Fundamentals are:

Overview and Forecasting

Subject Areas:

- Introduction to Production and Inventory Control
- Introduction to Forecasting
- Forecasting Applications

Bill of Material Structuring

Subject Areas:

- Bill of Material Terminology and Techniques
- Considerations in Structuring Bill of Material
- Manufacturing vs. Engineering Bills of Material
- Special Structuring Techniques

Inventory Control/Stores Control

Subject Areas:

- Inventory Management Overview
- Inventory Accuracy
- Inventory Control Technique
- Organization Consideration for Effective SFC

Master Scheduling

Subject Areas:

- What is a Master Schedule?
- What should be Master Scheduled?
- Who should do the Master Scheduling?
- How does a Master Schedule get updated?

Material Requirements Planning

Subject Areas:

- MRP Principles and Concepts
- System Design and Specifications

Capacity Planning

Subject Areas:

- Load Leveling
- Principles & Concepts of Capacity Planning Technique and how it works

Production Activity Control

Subject Areas

- What is Production Activity Control?
- Prerequisites and relationship to other systems
- Five major functions of operating schedules
- Implementation, considerations and benefits

Just-In-Time

Subject Areas

- General concepts
- Integration and application

Purchasing

Subject Areas

- Vendor negotiations
- Vendor lead times
- Vendor capacity planning

Managing the Total System

Subject Areas

- Overview: Materials Management Function
- Performance measurements
- Aggregate planning



To Register
Call: 262.695.6576
or Email:
cctmatrix@wctc.edu

Basics of Supply Chain Management
January 3, 10, 2009
8:00 a.m. – 4:30 p.m.

Strategic Management of Resources
January 17, 24, 2009
8:00 a.m. – 4:30 p.m.

Master Planning of Resources
January 31, February 7, 2009
8:00 a.m. – 4:30 p.m.

Execution and Control of Operations
March 28, April 4, 2009
8:00 a.m. – 4:30 p.m.

Detailed Scheduling and Planning
February 28, March 7, 2009
8:00 a.m. – 4:30 p.m.

Strategic Management of Resources
May 2, 9, 2008
8:00 a.m. – 4:30 p.m.

Fundamentals of Production & Inventory Control
March 4, 11, 18, 25, 2009
April 1, 2009
8:00 a.m. – 4:30 p.m.

Certified Supply Chain Professional
Feb 25; March 4, 11, 18, 25, 2009
April 1, 8, 15, 22, 29, 2009; May 6, 13, 20, 2009
6:00 – 9:00 p.m.

Certification Maintenance

The APICS Certification Maintenance Program is available to keep APICS CPIM, APICS CFPIM, and APICS CSCP designees at the top of their game. The program incorporates a variety of professional development opportunities for APICS certification designees to stay current and continue reaping the benefits of the APICS community.

Maintaining your APICS certification through professional development points

The APICS Certification Maintenance Program uses professional development points as a simple way for you to keep track of your APICS certification maintenance activities. Once you earn your APICS certification, most operations management-related activities will help you earn points toward maintaining that certification.

APICS CPIM and APICS CSCP designees must earn a total of 75 professional development points within five years of receiving their designation. APICS CFPIM designees must earn a total of 100 professional development points in the same span of time.

Activities that help you earn APICS Certification Maintenance Points

- **APICS Membership (6 points per year)**
- **APICS Conference & Exposition (24 points for full conference registration and attendance)**
- **APICS Webinars (1 point per instructional hour)**
- **APICS CPIM and CIRM Exams (10 points earned for each exam passed)**
- **APICS CSCP Exam (20 points earned for passing the exam)**
- **Other operations management-related activities (1 point per instructional hour)**

APICS Certification Maintenance Program Bulletins While the program is simple, it is essential for you to have all of the details at your fingertips to ensure you are able to maintain your APICS certification with ease. Below are the APICS CPIM/APICS CFPIM and APICS CSCP maintenance bulletins. Please take a moment to download the appropriate bulletin for you.

- **APICS CSCP Certification Maintenance Bulletin**
- **APICS CPIM/APICS CFPIM Certification Maintenance Bulletin**

Other helpful downloads—You will have to submit the Certification Maintenance Application and the Professional Development Journal, which are also included in your APICS certification maintenance bulletin, and processing fee within five years of receiving your APICS certification.

Questions?

View the [Frequently Asked Questions page](#) on the APICS website for more detailed information about certification maintenance or send an e-mail to certmain@apics.org.

APICS Milwaukee Board of Directors

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APICS Milwaukee Chapter Mission

“APICS is the global leader and premier provider of information and services in production and inventory management and related areas.

The mission of the Milwaukee Chapter is to enable members, enterprises, and individuals in Southeastern Wisconsin to add value to their business performance.”

WEBSITES

Chapter Website: www.apicsmilw.org
District Website: www.apicsgreatlakes.org
National Website: www.apics.org

MAIL

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